

NATIONAL INVESTMENT UNIT TRUST



FUND MANAGER REPORT - April 2011

| Basic Fund's Informations | | | | | | |
|---------------------------|---|--|--|--|--|--|
| Fund Type | Open-End | | | | | |
| Category | Equity | | | | | |
| Launch Date | 12th November 1962 | | | | | |
| Management Fee | 1.00% | | | | | |
| Front End Load | 3.00% | | | | | |
| Back End Load | 0.00% | | | | | |
| Cutt-off timing | 9.00 AM to 3.30 PM (Mon to Fri) 9.00 AM to 12.30 PM (Saturday) | | | | | |
| Par Value | PKR 10.00 | | | | | |
| Minimum Investment | PKR 5,000 | | | | | |
| Trustee | National Bank of Pakistan | | | | | |
| Auditors | A.F Ferguson & Co. | | | | | |
| Pricing Mechanism | Forward Pricing | | | | | |
| Valuation Days | Daily (Monday to Saturday) except public holiday | | | | | |
| Dealing Days | Daily (Monday to Saturday) except public holiday | | | | | |
| AMC Rating | AM2 (PACRA) | | | | | |
| Risk Profile | Moderate / High | | | | | |
| Fund Manager | Manzoor Ahmed | | | | | |

NI(U)T Objective

The core objective of NIT is to maximize return for Unit holders, provide a regular stream of current income through dividends, while long term growth is achieved by the management of diversified portfolio and investments into growth and high yielding equity securities.

Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 79 billion assets under management. In order to cater to varied needs of investors, NITL for the very first time in the 48 years history of the company, ventured in to fixed income category by launching two Funds in the FY10. NIT Government Bond Fund, a very low risk product was launched in Nov. 2009 followed by NIT Income Fund which was introduced in Feb. 2010. With the launching of these two funds the family of Funds of NIT has increased to six funds including 4 equity Funds and 2 fixed income nature Funds. NIT's distribution network comprises of 20 NIT branches, various Authorized bank branches all over Pakistan and Arab Emirates Investment Bank (AEIB) in Dubai(UAE). The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. During the year rating of NITL has also been improved by one notch to "AMZ" by Pakistan Credit Rating Agency (PACRA), which denotes very strong capacity to manage risks inherent in asset management and the asset manager meets very high investment management industry standards and benchmarks. All Investment decisions are taken by the Investment Committee of NITL.

Fund Performance Review

The KSE-100 index gained 2.1% during the month of April 2011. The average daily trading volume for the month was 75 million shares as compared to 100 million shares last month. While the negotiations with IMF for balance of payment tranche remained inconclusive; the IMF has reportedly agreed to help Pakistan secure budgetary financing from ADB and WB. In addition, the US has also indicated disbursement of flood aid, Kerry Lugar Bill and Coalition Support Fund by June 2011. During the month the corporate result season for the March ended 2011, was in full swing. Most of the earnings reported were largely in line with market's expectations. However, with key results already announced, we believe budget related news will be the key determinant of investor sentiments, going forward.

During the month of April 2011, the benchmark KSE-100 index increased by 2.1% whereas your Fund's NAV appreciated by 0.51%, thus, giving an under performance of 1.59%. Similarly, on a YTD basis (July 10 to April 11), the KSE-100 index increased by 24.02% whereas the NAV of your Fund appreciated by 22.53%, thus, showing an under performance of 1.49%.

Benchmark KSE-100

Going Forward KSE100 is expected to a relatively shaky period as budget expectations are gaining more attention. However, despite relentless rise in the int'l oil prices (benefitting Oil & Gas sector) country's external account has been well-contained so far, which may attract more foreign inflows in the country in general and equities in particular.

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|-------------------------------------|---------------------|---------|--|--|--|--|
| Net Assets NI(U)T | Rs. 38.02 billion | | | | | |
| Nav per Unit NI(U)T | Rs. 31.76 | | | | | |
| Risk & Return Ratios (3yrs to date) | | | | | | |
| | NIT Portfolio | KSE-100 | | | | |
| Standard Deviation | 17% | 33% | | | | |
| Beta | 0.48 | 1.00 | | | | |
| Sharpe Ratio* | -1.29 | -0.46 | | | | |



Sector Allocation (As % of Total Assets)

| Top Ten Holdings (As % of Total Assets) | | | | | | |
|---|-----------------------------|---|--|--|--|--|
| Fauji Fertilizer Co. Ltd. | 12% Attock Refinery Ltd. | 3 | | | | |
| Pakistan State Oil | 10% Siemens Pakistan | 3 | | | | |
| Bank Al-Habib Ltd. | 6% Pakistan Oilfields Ltd. | 3 | | | | |
| National Refinery Ltd. | 5% Nishat Mills Ltd | 2 | | | | |
| Habib Metropolitan Bank | 3% International Industries | 2 | | | | |
| | | | | | | |

| 12500 10500 8500 6500 | - | | ~ | | | | | | ^ | | | 7 | ~~ | | _ |
|--------------------------------|-----------------------|-----------|-----------|----------|-----------|-----------|-----------|----------|-----------|-----------|----------|-----------|-----------|----------|-----------|
| 4500 | 8-Jul-10 _↑ | 29-Jul-10 | 19-Aug-10 | 9-Sep-10 | 30-Sep-10 | 21-Oct-10 | 11-Nov-10 | 2-Dec-10 | 23-Dec-10 | 13-Jan-11 | 3-Feb-11 | 24-Feb-11 | 17-Mar-11 | 7-Apr-11 | 28-Apr-11 |
| | | | | | | | 1/0 | | | | ٦. | | | | |

April 11
Equile
s
94.16%
Others
0.83%
T.Bills
1.63%
Cash
3.60%
1.72%

| | NI(U)T | KSE 100 | DPU (Rs.) |
|-------|--------|---------|-----------|
| FY 06 | 28.2% | 34.1% | 5.80 |
| FY 07 | 44.8% | 37.9% | 6.20 |
| FY 08 | -6.4% | -10.8% | 6.50 |
| FY 09 | -41.5% | -41.7% | 3.25 |
| FY 10 | 17.9% | 35.7% | 2.25 |
| | | | |

Fund Performance

Compliance with Circular # 16 of 2010 / Non-compliant Investments

NI(U)T, our flagship fund, was launched in 1962 with an intention to provide investment opportunities to masses. Since its inception NI(U)T has a policy of making investments while remaining compliant with the requirements of its constitutive documents and all other relevant rules and regulations. However, with the promulgation of NBFC Regulations 2008 small portion (around 5% of net assets) does not meet the requirements of current regulations. However, efforts are being made to bring all such investments in compliance with NBFC Regulations 2008 while best protecting the interest of the unit holders

Members of the Investment Committee

Vazir Ali Khoja - Managing Director Manzoor Ahmed - Chief operating Offi

S. Zubair Ahmed - Controller of Branches

Shahid Anwer - Head of MD's Sectt. & Personnel

Amir Amin - Head of Finance

MUFAP's Recommended Format

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds are subject to Market Risks. The NAV based prices of units and any dividends / returns thereon are depandant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

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